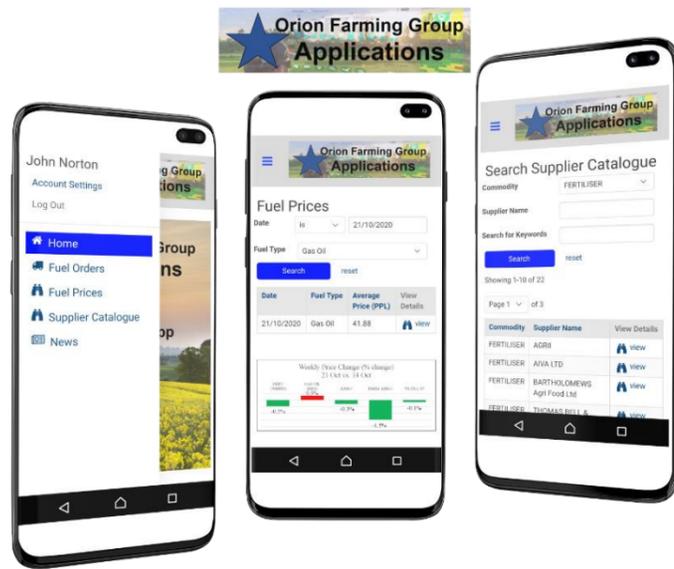


## Prices, Ordering and Supplier Information at your



Whilst continuing to provide all the current facilities for Members to call or email Orion HQ for orders and information, Orion have now added another way for Members to place orders, find out current prices and look up supplier information – the **Orion Farming Group App**.

The app is for Members only, and Members will need to Sign Up as a User – the request is then verified and activated by Orion. For this first release of the App, Members can then look up daily fuel prices, place fuel orders, look up supplier details and access any key news, all via the App. In due course, further commodity prices and ordering will be made available.

John Norton, Orion General Manager, says “At Orion we are continually striving to add value to our Members. Starting in November we are reducing the monthly Membership Fee and in the same month we are providing another way for Members to quickly and easily gather key price and supplier information as well as place orders via the App. We believe that we are the first farm buying group in the country to offer this facility and whilst there is no obligation for any Member to use the App, we feel it is an important step in providing more value to our Members’

You can download the App via Apple AppStore or Android Google Play and search for “Orion Farming Group App” or “Orion App”. Once installed, Sign up as a User and you will receive an email once your login is activated. Please contact **Adam Donaldson** with any questions relating to the App at [adam@ofg.org.uk](mailto:adam@ofg.org.uk) or **01865 393 132**.

### Orion Farming Group

3 St John’s Yard, Fyfield, Nr Abingdon, Oxon, OX13 5LN  
Orion Office: 01865 390011 [www.ofg.org.uk](http://www.ofg.org.uk)

### New Supplier

We welcome **Severn Agriculture Ltd** to Orion Farming Group. Severn Agriculture Ltd. is a company which specializes in agricultural crop spraying equipment parts and service, based near Cheltenham. You can find out more via the Orion Supplier Catalogue or [www.severnagriculture.co.uk](http://www.severnagriculture.co.uk)

### New Members

We also welcome **Jeff Powell** and **Pete Marshall** as new Members to Orion Farming Group. Jeff runs an arable farm near Didcot in Oxfordshire and Pete runs a livestock farm in Swadlincote in Derbyshire. Welcome to the Group!



### The Thames & Kennet Machinery Ring is here for you...

We are a co-operative of farming, agricultural and countryside businesses, all of whom share the vision of reducing machinery costs to help maximize profitability without compromising on quality. TKMR caters for all areas of farming and rural business regardless of acreage, crop types, or other parameters.

#### Available to you.....

Our services are fully available to you as an Orion member and as a Demander you could look to reduce investment in machinery and labour, benefiting from gaining access to modern equipment, operated by reliable and competent drivers as and when required without the fixed costs which accompany high value machine purchases. We also have many Fencing / Amenity / Training suppliers. Our Suppliers, in turn benefit by further utilising their machinery, plant, trained staff and tools which help cover purchase and operating costs.

#### Our Services.....

A full list of our services are available from John Norton who has copies of our recent TKMR Members Handbook in the Orion office for you to request, however they are also on our website.

#### Billing.....

There are no additional forms to complete, any work arranged can be sorted via your Orion account.

For more information please contact **John Norton** on **01865 390011**

\*\*Please ensure that relevant liability insurances and risk assessments are in place ahead of work commencing.\*\*

## Mapping and Precision Farming with Gatekeeper

With the new season underway, the shorter days mean that the focus can now switch back to the catch-up of admin for the farm’s records. With mapping featuring ever more as part of the ongoing support mechanism for decisions in crop management, from accurate field and cropping areas, subsidy and grant payments through to compliance and input control, now is the ideal time to make sure your mapping data is in order - at whatever level you are at.

From using the new RPA boundaries import tools in Gatekeeper, creating scheme applications and compliance maps through to variable rate input control and financial visibility of performance - there are options and support for you.

Choose a crop record management system that grows as you do. Gatekeeper can help you take the next step in realising the benefits of bringing all your everyday activities, mapping and PF data into one system.

## Winter Mapping Bundle Offer Now Available

Take advantage of our latest mapping bundle offer and get our full mapping module, full Bing and an hours tuition all for just £350 +VAT saving you over 50% on normal prices.

Full mapping functionality with Gatekeeper includes a wide range of map drawing tools and planning features. It is also a platform for your precision farming activity such as yield maps, variable rate plans, soil analysis, guidance lines and more.

For more information call sales on **01594 545000** or email [sales@farmplan.co.uk](mailto:sales@farmplan.co.uk) quoting **WMO20**



## Mapping and precision farming has never been easier than with Gatekeeper

- ✓ **NEW!** RPA boundary map import, quick and easy setup for field area measurement and crop plans
- ✓ Simply create scheme application plans and map out the options available to you!
- ✓ Financial visibility for inputs AND outputs to help you make the right decisions
- ✓ Integrate yield and application maps to drive accurate record keeping



**WINTER MAPPING BUNDLE OFFER**

Includes Mapping module, full Bing and 1 hour tuition all for just

**£350+VAT\*** Saving you over **50%**

Call our sales team on **01594 545000** or email [sales@farmplan.co.uk](mailto:sales@farmplan.co.uk) to find out more

\*RRP £682+VAT as at October 2020. Gatekeeper software required to operate mapping module. Offer ends 22.12.20. Ask our team about Orion member benefits. Terms apply.

## Members Section

### Utilities: Orion continues partnership with Powerful Allies

Following on from our review of Telecoms providers to the Group, Orion have now completed our review of Utilities providers to Members and are delighted to continue our partnership with Powerful Allies who currently provide utility services to around 40 Members.

**POWERFUL ALLIES**<sup>®</sup>  
PREMIER BUSINESS ENERGY PARTNERS

### Together Zero: Group energy buying for Orion Farming Group

As the Approved Energy Partner for the Orion Farming Group, Powerful Allies are delighted to launch a revolutionary new energy buying service called **Together Zero** which allows Agricultural Businesses and Farms of all sizes to benefit from the economies of Group Energy Buying whilst receiving electricity from 100% Renewable sources (wind, solar or hydro) at Zero added cost.

With unparalleled levels of transparency and clarity, Together Zero guarantees Best Value through full and open competitive tender and fully fixed price contracts to provide cost certainty. In addition, Powerful Allies can provide support and consumption monitoring to enable Farming Businesses to identify and reduce waste.

Together Zero sets entirely new standards reflecting the need for demonstrable low prices whilst reducing carbon emissions. A unique solution for a sustainable future. To aid in your decision making please see some of the many Testimonials from Farms already benefiting from the Powerful Allies on [www.powerfulallies.com](http://www.powerfulallies.com).

Contact **Charlie Barker** on **01380 860196** or email [charliebarker@powerfulallies.com](mailto:charliebarker@powerfulallies.com) for further details.



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## Feed & Livestock Section

### De-icing Salt

With the onset of autumn and winter looming, frost and perhaps even snow will be inevitable. So, it's worth having some de-icing salt to hand to spread in areas where there is regular or heavy use, to minimise the risk of accidents and damage, to both staff and livestock as well as machinery.

### Molasses in IBCs

The current supplier of molasses to the Group is also in a position to offer an extensive range of molasses products in IBCs, for those members who would like to incorporate it into their ration but don't require bulk quantities.

### Weekly Straights Update

A weekly update is sent out every Thursday to those members who have signed up for it and is available to any member who would like to receive it, giving the current market prices on core commodities as well as a brief market report. In addition, it has recently been updated and simply by clicking on any product, a new link opens giving a more detailed overview of the typical analysis, feed rates and how that particular product can be included in the ration.



### Planning Ahead

Granted there's still over 7 weeks until Christmas, but it's probably not a bad idea to start working out what you'll be requiring in the lead up to Christmas and into the New Year and plan to have all your requirements on farm in plenty of time. Factors such as severe weather conditions and freight haulage problems could impact any deliveries which may result in an expected delivery being delayed.

**For more details on any matter raised in the Feed & Livestock section, please contact Joe in the office:**  
**Joe Cobb, Feed & Livestock Manager,**  
**01865 393 139**



**R·A·B·I** Supporting Farming Families | **FCN** THE FARMING COMMUNITY NETWORK Here for you | **Addington Fund** a farming charity that means business | **FORAGE AID** FARMERS HELPING FARMERS | **RSABI** Supporting People in Scottish Agriculture

## Don't feel alone this Winter

The UK's Farming Help organisations are reminding people in the farming community not to suffer in silence this winter. If you are experiencing tough times, or you are concerned about a neighbour or friend...

Call us on  
**03000 111 999**  
**(if in Scotland call 0300 111 4166)**

You will speak initially to a member of our Helpline team who understands the pressures of farming & the rural community. They will listen in confidence and can then connect you directly with further support if you wish.

Telephone: 03000 111 999 Email: [help@fcn.org.uk](mailto:help@fcn.org.uk)

Helpline operated by The Farming Community Network on behalf of Farming Help members.

**The Farming Help Partnership is supported by The Prince's Countryside Fund.**